



Door-To-Door Standard Export Service

22-Feb-11

D2D	Air	Ocean		Air	Ocean
Kilos	Service	Service	Kilos	Service	Service
50	\$17.31	\$7.52	325	\$6.31	\$6.31
60	\$15.16	\$6.78	350	\$6.21	\$6.21
70	\$13.63	\$6.25	375	\$6.02	\$6.02
80	\$12.48	\$5.85	400	\$5.96	\$5.96
90	\$11.58	\$5.54	425	\$5.89	\$5.89
100	\$10.75	\$5.20	450	\$5.84	\$5.84
110	\$10.17	\$5.00	475	\$5.79	\$5.79
120	\$9.68	\$4.83	500	\$5.64	\$5.64
130	\$9.27	\$4.68	550	\$5.56	\$5.56
140	\$8.91	\$4.56	600	\$5.50	\$5.50
150	\$8.61	\$4.46	650	\$5.44	\$5.44
160	\$8.20	\$4.05	700	\$5.40	\$5.40
170	\$7.98	\$3.98	750	\$5.36	\$5.36
180	\$7.78	\$3.91	800	\$5.32	\$5.32
190	\$7.61	\$3.85	850	\$5.29	\$5.29
200	\$7.45	\$3.80	900	\$5.17	\$5.17
215	\$7.24	\$3.72	1,000	\$5.02	\$5.02
230	\$7.05	\$3.66	1,100	\$4.91	\$4.91
245	\$6.89	\$3.60	1,200	\$4.88	\$4.88
260	\$6.76	\$3.56	1,300	\$4.85	\$4.85
275	\$6.66	\$3.52	1,400	\$4.83	\$4.83
290	\$6.58	\$3.49	1,500	\$4.81	\$4.81
300	\$6.42	\$3.37	1,600	\$4.80	\$4.80

Quotation for :
Door-to-Door Service

Lone Star Pumps, Inc.



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22-Feb-11

D2D	Air	Ocean		Ocean	Ocean
<u>Kilos</u>	<u>Service</u>	<u>Service</u>	<u>Kilos</u>	<u>Service</u>	<u>Service</u>
1,700	\$4.78	\$2.10	7,000	\$4.29	\$1.37
1,800	\$4.77	\$2.10	7,250	\$4.28	\$1.37
1,900	\$4.76	\$2.09	7,500	\$4.28	\$1.37
2,000	\$4.74	\$2.09	7,750	\$4.28	\$1.37
2,250	\$4.72	\$2.08	8,000	\$4.28	\$1.37
2,500	\$4.51	\$1.72	8,250	\$4.28	\$1.36
2,750	\$4.56	\$1.72	8,500	\$4.28	\$1.36
3,000	\$4.55	\$1.72	8,750	\$4.27	\$1.36
3,250	\$4.54	\$1.71	9,000	\$4.27	\$1.36
3,500	\$4.53	\$1.71	9,250	\$4.27	\$1.36
3,750	\$4.52	\$1.71	9,500	\$4.23	\$1.10
4,000	\$4.52	\$1.71	9,750	\$4.23	\$1.10
4,250	\$4.51	\$1.70	10,000	\$4.23	\$1.10
4,500	\$4.51	\$1.70	10,500	\$4.23	\$1.10
4,750	\$4.50	\$1.70	11,000	\$4.22	\$1.10
5,000	\$4.39	\$1.64	11,500	\$4.22	\$1.10
5,250	\$4.39	\$1.64	12,000	\$4.22	\$1.10
5,500	\$4.38	\$1.63	12,500	\$4.22	\$1.10
5,750	\$4.38	\$1.63	13,000	\$4.22	\$1.10
6,000	\$4.29	\$1.37	13,500	\$4.22	\$1.10
6,250	\$4.29	\$1.37	14,000	\$4.22	\$1.10
6,500	\$4.29	\$1.37	14,500	\$4.18	\$0.91
6,750	\$4.29	\$1.37	15,000	\$4.17	\$0.91

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Door-to-Door Service

Lone Star Pumps, Inc.



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Important Details

Quotation for : Lone Star Pumps, Inc.

1. These rates are valid for 6 months: from 1-Jan-11
valid until : 30-Jun-11
2. Rates and Services are subject to our Terms and Conditions of Service.
3. Rates are for door-to-door transport per kilo from the suppliers' factory
in the origin city : **Karmarschstraße 42, Hanover - 0511**
to the airport : **Hamburg**
4. Included Services : **Pick-up in waltham MA 02453** , export handling, documentation and transport to
Hamburg Airport/ Port, destination costs, customs clearance, and
Delivery to : **Karmarschstraße 42, Hanover - 0511**
German Import Duty and Taxes are for the account of the buyer.
5. Door-to-Door Insurance is INCLUDED for full value : Invoice value + duty + freight costs.
6. Minimum charge : 50 kgs.
7. Transit time from Door-to-Door/Air Service :Approx. 6-7 days./ Ocean Service : 28-30 days
8. Discounted cost per **Additional Volume Kilo** :FOB Airport Orders **N/A**
9. Discounted cost per **Additional Volume Kilo** :Ex-Works Orders **\$3.39**

Signature

To accept these rates, please sign this page and fax it to: 310- 725-2877.

We offer our services subject to our company's Terms and Conditions of Service.

To obtain a copy, please talk to your Customer Account Manager.

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